

30th May 2017



KENYA ELECTRICITY GENERATING COMPANY LIMITED

EXPRESSION OF INTEREST CONSULTANCY SERVICES AND IMPLEMENTATION OF SIX SIGMA .KGN-SBP-08-2017

KenGen wishes to issue the following clarifications as sought by potential bidders for the above tender through clarification 2

No	Issue of Clarification	KenGen Response
1	What experience does KENGEN and / or your key people already have of Lean Six Sigma (including experience gained potentially through working in other organisations)?	We have a few trained yellow and green belts. A few have experience in six sigma projects both in and out of KenGen
2	What is the initial scope planned for Lean Six Sigma? Will it encompass all functions? Or do you plan to start in one or two particular functions firstly?	To be clarified at RFP stage
3	From which functions will the first waves of trainees come? Will this be from the engineering part of the business (i.e. power generation) or will it also include administrative / service functions (e.g. finance and admin)?	Both core (power generation) and support functions
4	Do you already have some initial specific projects or project areas in mind? If so could you please give us some indication of these	To be clarified at RFP stage
5	Which locations in Kenya do you anticipate holding training and project coaching? (Clearly Nairobi – but other locations also?).	To be clarified at RFP stage
7	Certification: do you have any specific preferences as to whether the international certification is based on UK standards (British Quality Foundation) or American (ASQ)? (Note we can support either).	To be clarified at RFP stage
8	Do you wish / intend that all the project coaching will be on-site, or can some of the coaching be delivered remotely (e.g. by phone, webinar basis)?	The intention is for project coaching on site but this can be firmed up in RFP

9	Statistical software: your Black Belts will require to utilise appropriate stats software (and some Green Belts also potentially). We recommend Minitab – but is this also your intended choice of software? If not did you have any other specific software in mind? We can arrange the supply of Minitab software licenses for you – or you can elect to procure those yourselves – please advise	The consultant will make his/her recommendations for KenGen to procure
10	Regarding the Black Belts. We assume that the 12 Black Belts are additional individuals to the 50 Green Belts (who are themselves additional individual to the 100 Yellow Belts) i.e. 162 Belts in total – and not that some of the people simply progressively upgrade (i.e. 100 Yellow Belts or which 50 upgrade subsequently to Green Belt and of which 12 of whom then later upgrade to Black Belt). Could you please confirm	The staff to be trained as black belts, green belts and yellow belts are different individuals. Almost all of the black belts will be upgrading from green belts and green belts from yellow belts
11	Over what elapsed time frame (number of months) do you envisage the duration of this assignment? When do you plan to start the assignment (approximately)	To be clarified at RFP stage

2. All other terms and conditions remain as per the EOI document

ACKNOWLEDGEMENT OF CLARIFICATION NO.2

We/I, the undersigned hereby certify that the addendum is an integral part of the document and the alterations set out in the Addendum have been incorporated in the tender proposal.

Signed.....

Tenderer.....