



KenGen

KENYA ELECTRICITY GENERATING COMPANY PLC.

KGN-LEG-02-2018

PREQUALIFICATION OF INSURANCE BROKERAGE SERVICES FOR THE YEAR 2019 TO 2021.

9th January, 2019.

CLARIFICATION NO 2.

In Accordance with the “Prequalification of Insurance Brokerage Services for the Year 2019 To 2021.” KenGen hereby issues **Clarification No.2**

NO	BIDDERS QUESTION	KENGEN’S RESPONSE
1	Must the existing clients be from Energy and large Manufacturing entities only and if so what value does it bring to the evaluation criteria?	Foremost, this is one of the evaluation criteria (Energy and large Manufacturing entities) out of a set of six under Technical Evaluation Criteria. Given that KenGen is exposed to having complex Engineering and Fire risks, past experience to handle these risks in terms of Underwriting and complex claims is paramount.
2	If existing clients required are only from Energy and large Manufacturing entities it is our opinion that this will lead to discrimination as all brokers registered by IRA have been tested to be able to handle insurance in general.	As mentioned in (1) above, there are complex inherent risk associated in Energy Generation of Energy, therefore this criteria is one of the measure on past experience in handling similar risk and not necessary a holistic measure of a service provider in handling risks associated with energy or manufacturing sector.

ACKNOWLEDGEMENT OF CLARIFICATION NO 2.

We, the undersigned hereby certify that the Clarification is an integral part of the document and has been incorporated in the tender proposal.

Signed.....

Tenderer.....

Date.....