



KenGen

Kenya Electricity
Generating Company Ltd.

EXPRESSION OF INTEREST: FIRMS SELECTION

CONSULTANCY SERVICES FOR A FEASIBILITY STUDY ON POTENTIAL BUSINESS DEVELOPMENT PLAN FOR THE OLKARIA MAASAI CULTURAL CENTER LOCATED IN HELL'S GATE LOCATION, NAIVASHA SUB-COUNTY

KGN-REG-06-2017

CREDIT NO: 5844-KE

1. Background

The Kenya Electricity Generating Company Limited has received financing from the World Bank toward the cost of the Olkaria IV Geothermal Power Plants and intends to apply part of the proceeds for consulting services.

The Kenya Electricity Expansion Project (KEEP) funded by the World Bank, European Investment Bank (EIB), French Development Agency (Afd), and German Development Bank (KfW), involved construction of additional 280 MW geothermal generation capacity. This comprised: (i) construction of Olkaria IV (140 MW) power plant; and (ii) construction of another 140 MW Olkaria I Additional Units 4 and 5 power plants and associated auxiliaries at the existing Olkaria Domes and I sites, respectively. The construction of Olkaria IV power plant required resettlement of members of local Maasai community resident in three villages located near Olkaria I and at Olkaria IV project sites to a 1700 acre resettlement site (referred to as "RAP land") on August, 2014. The resettlement of Olkaria IV Project affected persons (PAPs) was successfully completed in August/September 2014.

The residents of Olkaria Maasai Cultural Centre, one of the villages that was relocated to RAP land largely depended on cultural tourism, tour guide and sale of a variety of Maasai beads and artefacts. The company purchased 14 acres of land adjacent to the Olnjorowa Gorge bordering Hell's Gate National Park for the PAPs community to run ecotourism enterprises.

The company intends to shortlist consultancy service firms to carry out a feasibility study on the existing and potential business opportunities and prepare a comprehensive Business Development Plan for the Olkaria Maasai Cultural Centre.

2. Objectives

The purpose of this notice is to seek for Expression of Interests from suitable consultancy firms with proven track records in carrying out feasibility studies in the eco/cultural-tourism industry to be short listed for the consultancy services. Such short listed firms will be invited to submit both Technical and Financial Proposals for preparation of the feasibility study.

3. Scope of Work

The consultant's scope of work shall include but is not limited to the following tasks through a participatory process:

- Assess the existing businesses in the Cultural Center and the Ol Njorowa Gorge which will include Identification and engagement with the stakeholders of the Olkaria Maasai Cultural Centre i.e, The Ewangan Sinyati Welfare Society, Cultural Center Management Committee, The Community Advisory Council of Elders (CAC), tour guides, women traders involved in bead making and selling business, Kenya Wildlife Service, KenGen and any other relevant groups to establish, performance, the challenges and potential and sustainability of the existing business
- Explore practical solutions to the challenges and suggest possible business opportunities that can be harnessed by members to improve their livelihoods
- Identify opportunities for partnerships and financing for the developing of the Maasai Cultural Centre
- Prepare draft and final feasibility study report for Olkaria Maasai Cultural Center with a detailed proposed Business Development Plan.

4. Eligibility

The Expression of Interest must be accompanied by the consultant's qualifications, professional capabilities and details of past experience in the area of eco/cultural tourism development. Such information may include brochures, description of similar assignments, experience in similar conditions, and availability of appropriate skills among staff with their most recent profiles showing their experience, qualifications, capabilities, referees and details of past experience especially in their areas of expertise, etc. The consultant shall bid for the assignment individually or in association with other firms.

In order to be considered the interested firms should meet the following minimum requirements;

- Demonstrate at least 10 year of experience in consultancy for feasibility studies and development of business plans for community or group projects. References for at least three similar assignments one of which should be in the eco/cultural tourism sector is a requirement
- Demonstrate a strong financial status by positive cash flow, minimum average turnover of USD 100,000, net worth and profitability for the last two years
- Where the applicant is a consortium, a list of the proposed members of the consortium and the proposed leader of the consortium and the roles of each member must be defined.

Documents to be submitted

- Attach certificate of incorporation /Registration in the country of domicile
- Joint venture agreement for consortium bidders
- Company profile
- Valid tax compliance certificate or equivalent depending on the country of domicile.
- Audited accounts for the last two years (2015,2016)
- Attach a documentation on litigation history of the firm.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's Guidelines: Section and Employment of consultants IDA Credits by World Bank Borrowers Jan 2011 (Revised July 2014) ("Consultant Guidelines"), setting forth the World Bank's policy on conflict of interest.

A Consultant will be selected in accordance with the Cost and Quality Selection (CQS) method set out in the Consultant Guidelines.

5. Clarifications

The interested parties may request for clarifications on this prequalification for up to seven (7) days before the submission date. Any request for clarification must be sent in writing by paper mail, facsimile, or electronic mail to:

**ENVIRONMENT AND CDM MANAGER
KENYA ELECTRICITY GENERATING COMPANY LIMITED,
STIMA PLAZA, KOLOBOT ROAD,
P.O.BOX 47936, 00100
GPO NAIROBI, KENYA
TEL 254 02 366 6536 FAX 254 2 248848
Email: jwere@kengen.co.ke; hsommow@kengen.co.ke; tenders@kengen.co.ke; fmaghuwa@kengen.co.ke;**

6. EOI Submission

The submission of the bid documents made in English must be received in a sealed envelope and addressed to:

**COMPANY SECRETARY & LEGAL AFFAIRS DIRECTOR,
KENYA ELECTRICITY GENERATING COMPANY LIMITED,
10TH FLOOR, PENSION PLAZA,
P.O.BOX 47936, 00100 GPO NAIROBI, KENYA
TEL 254 02 366 6708 FAX 254 2 248848**

Bidder must submit One Original and one copy of the application appropriately labeled and put inside an envelope labeled with tender name and reference number.

The applications must be dropped in the tender box located on the ground floor of Stima Plaza III on or before **1400 hours (Kenya Time) by 19th April 2017** at and clearly marked "**Application for Pre-qualification for Feasibility Study for Olkaria IV PAPs Maasai Cultural Center Business Plan Development Consultancy Services**".

The applications will be opened immediately thereafter in the presence of bidders representative who choose to attend at Ground floor, Pension plaza II.

KenGen will select the best bidder as per the eligibility criteria set and the selected firm shall be asked to submit a combined technical and financial proposal and, if such proposal is responsive and acceptable, be invited to negotiate the contract.

SUPPLY CHAIN DIRECTOR